For our headquarters in Boeblingen we are looking for a

Sales Engineer – Inside Sales (m/f)

Your Responsibilities

- As part of our sales team you will be responsible for handling sales-related requests received through our Regional Sales / Business Development Managers and external sources.
- You will be responsible for producing proposals and providing customer support during the pre-contract period.
- Part of the related activities will be the follow-up on proposals as appropriate, providing customer support relative to the prospect (bid qualifications, support literature and required documents) and assisting the regional sales team.
- You will also have the responsibility for validating orders received against the proposals and for preparing the list of deliverables.
- You work closely with the project engineering team and the responsible Regional Sales / Business Development Manager, who will provide you with technical and commercial guidance.

Your Profile

- You have a Bachelors degree in the areas of Electrical Engineering or Business Marketing with a strong technical background.
- You strive for a career in sales and marketing.
- 2-3 years of work experience in a similar position, preferably in the contracting industry is an advantage.
- You have excellent spoken and written English language skills. Other languages are an advantage.
- You are self-motivated, committed, communicative, assertive, have good writing skills and a good understanding of electro-technical solutions.

Our Company

AP Sensing is a fast growing, global provider of fiber-optic based sensor technology serving customers in over 30 countries. Our solutions can be found at oil wells in Alaska, in the smart power grid in Shanghai, in the Euro-Tunnel and in many other places around the world. We combine a 25-year heritage in optical test with the spirit and enthusiasm of a successful start-up company. And our consistent growth is the result of our passion for excellence, close customer partnerships and empowered employees.

Our Offer

- Challenging, versatile and influential work based on state of the art technology
- A climate of openness, trust, respect and support (based on the “HP Way”).
- Nice colleagues and lots of fun in an international team.
- Competitive compensation and benefits, flexible working hours, development and career paths, and a profit-sharing plan.

Are you ready to play a BIG role in a small team instead of a SMALL role in a big team?

Then you are spot-on with us…

Please send your application / CV to
hr@apsensing.com

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